United Food and Commercial Work Unions

AND

Contributing Employers

LEGAL BENEFITS FUND

ANNUAL REPORT

(Local 400)

For the Reporting Period

January 1, 2012, through December 31, 2012

ROBERT A. ADES & ASSOCIATES, P.C.

11th Floor

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ANNUAL REPORT

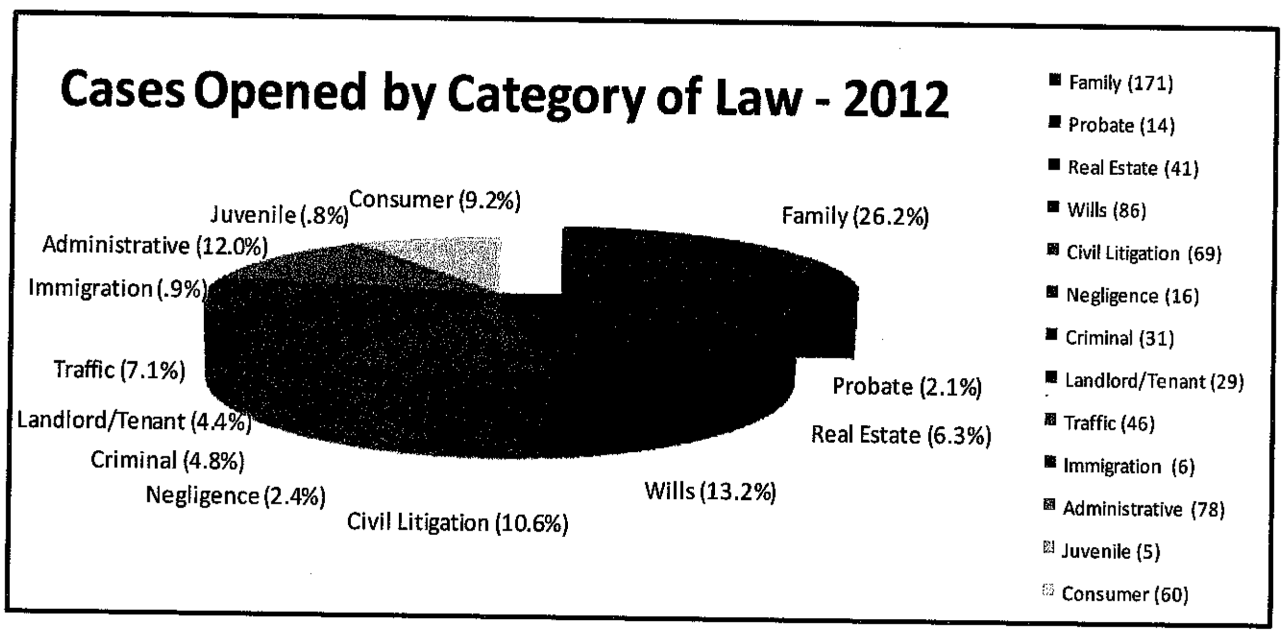
ROBERT A. ADES & ASSOCIATES, P.C.

OVERVIEW AND ANALYSIS OF UTILIZATION

Between January 1, 2012, and December 31, 2012, our offices opened 652 cases.

The rate of utilization increased slightly to 33.4 percent because, on average, there were 365 less eligible participants.

Family law matters continue to be the area most utilized by participants, representing 26.2 percent of our practice. As with recent reporting periods, it is our opinion that this figure will not significantly increase until the economy has recovered and/or the State legislature modernizes divorce laws to allow spouses to reside in the same house while divorce is pending.

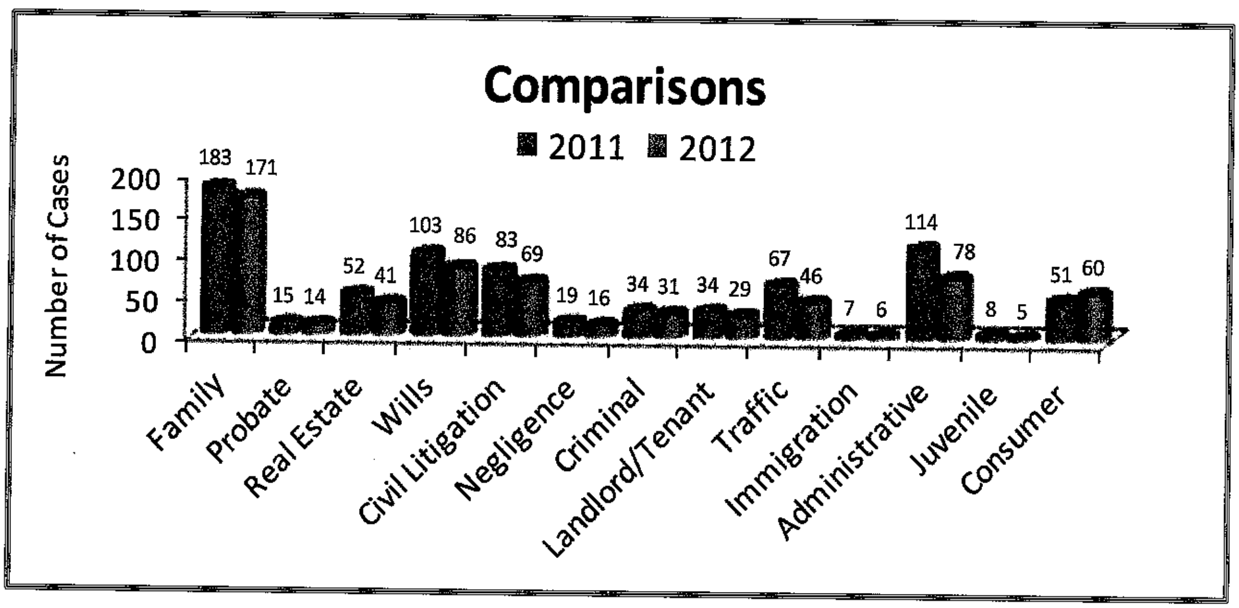


An emerging positive trend is the decline in the number of bankruptcy filings, both regionally and among participants. In the State of Maryland, for example, there was a 7,2 percent decrease in personal filings as compared to a

31.0 percent drop for the Fund. Financial rating services expect that number to decline again in 2013, as consumers are likely to continue to pay their debts.

Conversely, the only category of law that experienced a substantial increase was consumer matters (17.6 percent). A substantial number of these cases do involve outstanding credit card debt and auto and student loans which are delinquent and bankruptcy may not be a viable option.

Our real estate practice continues to be effected by participants who have mortgages in arrears or properties that are "underwater." Participants experiencing these issues are having difficulty refinancing their properties, and the foreclosure process, which in the State of Maryland is currently 541 days (as compared to 115 days in Virginia), also has impacted the market.



It is evident from the statistics compiled by both the American Bar Association as well as State Bar Associations that middle class Americans no longer contact a lawyer when faced with a legal problem. Cost is a major factor. These individuals do not qualify for the legal aid bureau or representation by the Public Defender, and the costs of a divorce or criminal representation are enormous. Our Legal Services Plan provides the Fund's participants with access to counsel that many would have been unable to otherwise afford.

CHART I

CASES OPENED

During the Reporting Period
(January 1, 2012, through December 31, 2012)

	January through March	April through June	July through September	October through December	TOTALS
01 Family	55	49	47	20	171
02 Probate	7	3	2	2	14
03 Wills	28	28	28	2	86
04 Negligence	6	3	4	3	16
05 Real Estate	13	9	14	5	41
06 Consumer	26	20	7	7	60
07 Criminal	8	11	5	7	31
08 Traffic	7	17	13	9	46
09 Landlord/Tenant	6	7	12	4	29
10 Administrative	35	26	10	7	78
11 Immigration	1	2	2	1	6
13 Workers' Comp	0	0	0	0	0
14 Juvenile	0	1	0	4	5
15 Civil Litigation	24	22	18	5	69
Total Cases	216	198	162	76	652
Total Members	206	190	154	68	618

Average Number of Cases Opened Per Quarter: 163

Chart II

UTILIZATION ANALYSIS

Reporting Period	Cases	Average Number of Participants	Utilization Rate	Attorneys Hours	Paralegals Hours
2012	652[1]	1,952	33.4%	5,043.2	3,327.2
2011	770[2]	2,317	33.2%	6,208.2	3,803.1
2010	919[3]	2,861	32.1%	7,111.9	4,578.0
2009	937[4]	2,995	31.3%	7,306.4	4,785.0
2008	982[5]	3,058	32.1%	7,554.2	4,378.2
2007	943[6]	2,988	31.6%	7,487.7	4,403.5
2006	947[7]	3,005	31.5%	7,341.1	4,217.0
2005	981[8]	3,088	31.8%	7,378.0	4,411.3
2004	972[9]	3,109	31.3%	7,124.2	4,338.8
2003	904[10]	2,889	31.3%	6,302.7	4,123.8
2002	889[11]	2,814	31.6%	6,251.9	4,119.4
2001	885[12]	2,900	30.5%	6,137.4	4,147.3
2000	914	3,063	29.9%	6,360.0	4,312.4
1999	899	2,988	30.1%	6,051.1	4,152.8
1998	829	2,850	29.0%	5,591.0	3,761.7
1997	768	2,817	27.3%	5,338.9	3,634.0
1996	767	2,804	27.4%	5,421.9	3,486.8
1995	671	2,648	25.3%	5,119.9	3,406.7
1994	669	2,518	26.6%	4,669.6	3,177.8
1993	660	2,406	27.4%	4,395.0	3,009.9
1992	644	2,294	28.1%	4,000.6	2,914.6
1991	622	1,852	33.6%	3,721.9	2,869.1

[1] Total Members - 618
[2] Total Members - 733
[3] Total Members - 863
[4] Total Members - 901
[5] Total Members - 962
[6] Total Members - 894
[7] Total Members - 918
[8] Total Members - 962
[9] Total Members - 927
[10] Total Members - 866
[11] Total Members - 822
[12] Total Members - 811

CHART III

PERCENTAGE UTILIZATION BY CATEGORY OF LAW

During the Reporting Period (January 1, 2012, through December 31, 2012)

Category of Law	Cases	Percentage
01 Family	171	26.2%
02 Probate	14	2.1%
03 Wills	86	13.2%
04 Negligence	16	2.4%
05 Real Estate	41	6.3%
06 Consumer	60	9.2%
07 Criminal	31	4.8%
08 Traffic	46	7.1%
09 Landlord/Tenant	29	4.4%
10 Administrative	78	12.0%
11 Immigration	6	0.9%
13 Workers' Comp	0	0.0%
14 Juvenile	5	0.8%
15 Civil Litigation	69	10.6%
Total Cases	652	100.0%

CHART IV

COMPARISONS

Category of Law	2011	2012	Percentage Change
01 Family	183	171	-6.6%
02 Probate	15	14	-6.6%
03 Wills	103	86	-16.5%
04 Negligence	19	16	-15.8%
05 Real Estate	52	41	-21.2%
06 Consumer	51	60	+17.6%
07 Criminal	34	31	-8.8%
08 Traffic	67	46	-31.3%
09 Landlord/Tenant	34	29	-14.7%
10 Administrative	114	78	-31.6%
11 Immigration	7	6	-14.3%
13 Workers' Comp	0	0	0.0%
14 Juvenile	8	5	-37.5%
15 Civil Litigation	83	69	-16.9%
Total Cases	770	652	-15.3%

CHART V

ATTORNEYS' HOURS

During the Reporting Period
(January 1, 2012 through December 31, 2012)

	January through March	April through June	July through September	October through December	TOTALS
01 Family	367.7	347.0	310.2	250.6	1,275.5
02 Probate	64.0	33.0	23.0	34.0	154.0
03 Wills	98.0	92.0	94.0	58.0	342.0
04 Negligence	86.0	76.0	75.0	83.0	320.0
05 Real Estate	103.0	92.0	139.0	77.0	411.0
06 Consumer	91.2	78.0	55.0	69.0	293.2
07 Criminal	82.0	112.0	69.0	106.0	369.0
08 Traffic	91.5	127.0	110.0	94.0	422.5
09 Landlord/Tenant	49.2	53.0	105.0	59.0	266.2
10 Administrative	166.0	135.0	64.0	64.0	429.0
11 Immigration	10.3	12.0	18.0	10.0	50.3
13 Workers' Comp	0.0	0.0	0.0	0.0	0.0
14 Juvenile	5.0	18.0	12.0	76.0	111.0
15 Civil Litigation	172.5	166.0	143.0	118.0	599.5
Hours	1,386.4	1,341.0	1,217.2	1,098.6	5,043.2

CHART VI

PARALEGALS' HOURS

During the Reporting Period
(January 1, 2012, through December 31, 2012)

	January through March	April through June	July through September	October through December	TOTALS
01 Family	161.8	141.4	123.0	103.2	529.4
02 Probate	34.0	21.0	19.3	30.0	104.3
03 Wills	68.0	79.0	75.0	53.0	275.0
04 Negligence	61.0	41.0	52.0	37.0	191.0
05 Real Estate	76.0	60.0	93.2	56.0	285.2
06 Consumer	71.0	57.0	31.0	41.0	200.0
07 Criminal	63.0	81.0	51.0	84.0	279.0
08 Traffic	52.0	82.0	74.0	66.0	274.0
09 Landlord/Tenant	20.0	34.0	49.0	31.0	134.0
10 Administrative	205.0	191.0	167.0	163.0	726.0
11 Immigration	1.0	1.5	2.8	0.8	6.1
13 Workers' Comp	0.0	0.0	0.0	0.0	0.0
14 Juvenile	10.0	20.0	32.0	50.0	112.0
15 Civil Litigation	68.0	53.0	53.2	37.0	211.2
Hours	890.8	861.9	822.5	752.0	3,327.2

Chart VII

SURCHARGES

During the Reporting Period
(January 1, 2012, through December 31, 2012)

	01 Family	07 Criminal	Total
January - March	$ 1,800.00	$2,500.00	$4,300.00
April - June	650.00	2,000.00	2,650.00
July - September	800.00	1,000.00	1,800.00
October - December	0.00	0.00	0.00
TOTALS	$3,250.00	$5,500.00	$8,750.00